

NÜRNBERG / MESSE



The **NürnbergMesse Group** is one of the 15 largest trade fair companies in the world, with subsidiaries operating in Germany and worldwide. Its portfolio includes approximately 120 trade fairs and congresses. As an important economic driver, the Group takes its responsibility for people and the environment seriously. Its policies and actions are aligned to the 17 Sustainable Development Goals of the United Nations.



Editorial 02

NürnbergMesse

Innovative 04

Sustainable 16

Financial figures 26

IDEAS AND INSPIRATION

N Our trade fairs and congresses offer people around the world vital marketplaces for innovations, forums for sharing knowledge, and places for people to enjoy meeting.



 www.nuernbergmesse.de/fiscal-year

All key financial figures are available online.



The CEOs, Prof. Dr. Roland Fleck and Peter Ottmann, today and in 2011.

**Dear Exhibitors and Visitors,
Customers and Partners,
Ladies and Gentlemen,**

With a total of 155 events worldwide and over 23,000 exhibitors and more than 989,000 visitors participating, 2022 turned out to be an almost normal trade fair year. We say “almost” because the first quarter was still dominated by the pandemic. But what are three months, if the results for the full year came close to matching all the successful years before the pandemic? The strong comeback of our fairs with traditional in-person attendance led to a sharp jump in revenue to EUR 257 million.

Despite the compounded crises of pandemic, war and soaring energy prices, our trade fair business model is still intact! The successful summer and autumn trade fair season was the result of our employees’ hard work and wouldn’t have been possible without the trust and loyalty of our customers and partners. Our warmest thanks to everyone! In 2023, we’re returning to the normal cycle of trade fair years, with fewer events alternating with years of stronger events.

Nevertheless, 2023 promises to be anything but ordinary for us! We have been running NürnbergMesse as a team since 2011, and in the years since then, we aren’t the only ones who have changed – as the photo comparison from 2011 and today shows. In the course of our dual leadership over the past 12 years, we developed NürnbergMesse into one of the largest trade fair companies in Germany and Europe.

We founded international subsidiaries together – exactly 10 years ago in India – and advanced the internationalisation of the company. We experienced a golden decade of trade fairs and celebrated new event and revenue records year after year – until the COVID-19 pandemic struck, the greatest crisis in our company’s nearly 50-year history. And especially in those turbulent times, our reliable collaboration as a team proved its worth. Today the company stands on solid ground with its formula for the future: “onsite plus online.”

After 12 years serving as CEO of the company, I have decided to retire on August 1, 2023. I would like to thank my esteemed colleague Peter Ottmann, who will continue to run the business along with a strong second level of management, for the deeply appreciated and trusting collaboration over the years. In that spirit, with our new corporate strategy the two of us have set a course for 2026 and NürnbergMesse’s successful future.



With best regards,

Prof. Dr. Roland Fleck
CEO NürnbergMesse Group

Peter Ottmann
CEO NürnbergMesse Group

EMO TIONS

A place for experiences: Excitement, inspiration and togetherness have returned to our exhibition halls and have extended beyond the physical venues thanks to digital formats. Our concept of combining onsite and online experiences creates the best conditions for innovation.

FACTS AND FIGURES

841,612

square meters of net exhibition space



Innovative

The NürnbergMesse Group's trade fairs, exhibitions, and congresses are held all over the world. The people who attend them to share ideas are served by a variety of digital services and offerings.



989,338

visitors

23,457

exhibitors



155

events worldwide

44

at international subsidiaries



39%

of the exhibitors participating from abroad

29,441

registered participants on the digital platforms



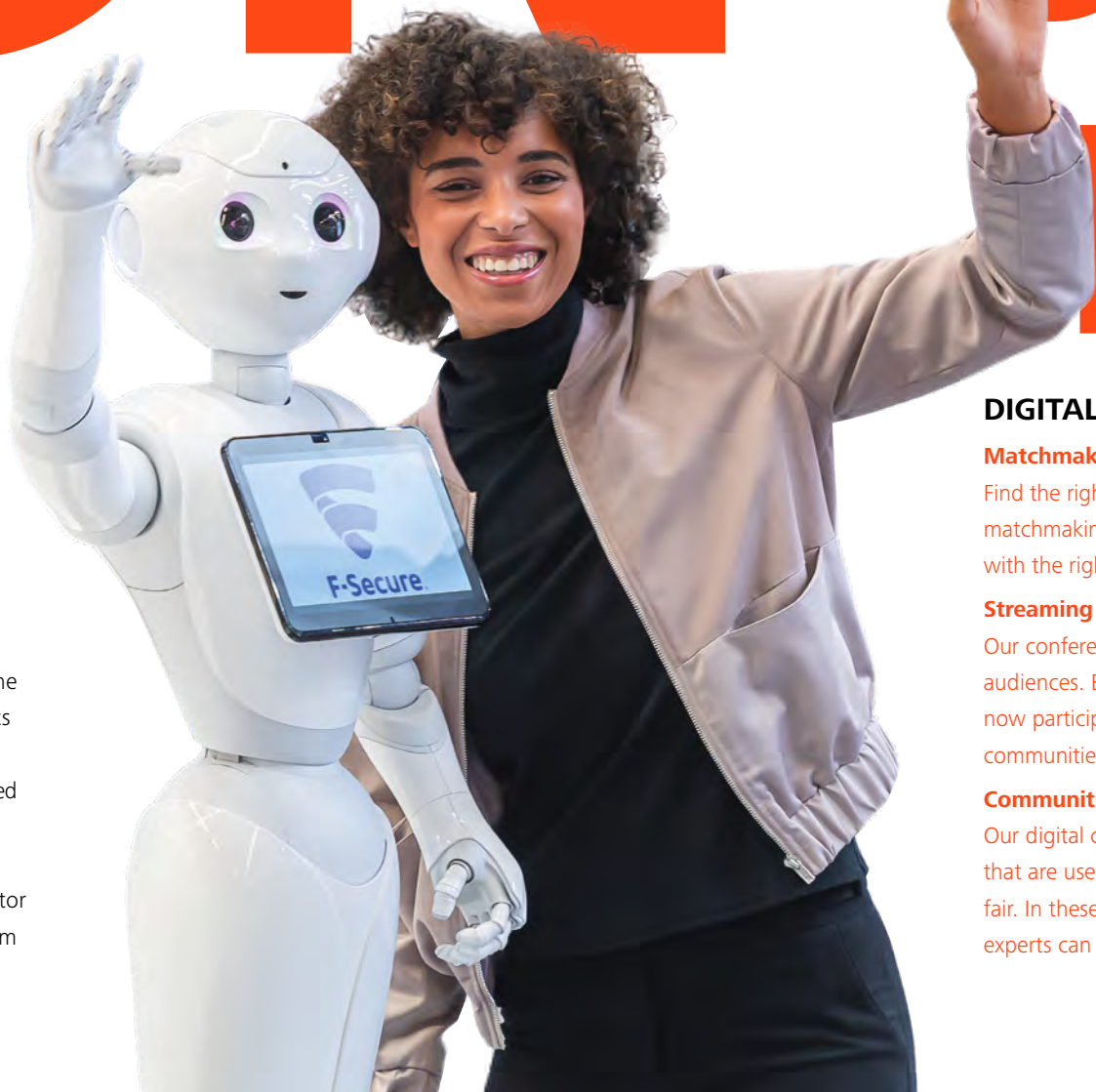
Our formula for the future is “onsite plus online” – because our events are all about providing the best mix of a strong physical presence and appropriate digital added value. This enables us to combine personal exchanges and digital knowledge transfers in new and exciting event concepts.

ON SITE LINE



ADDED VALUE

Hybrid events make it even easier to attend important industry meetings around the world. Trade fair participants onsite also benefit from the digital extensions, as confirmed by current user numbers. At the embedded world event, for example, every third visitor also used the digital platform while onsite.



FORMATS

1. WHAT ARE HYBRID EVENTS?

The combination of physical trade fairs and practical digital extensions offers added value to exhibitors and visitors alike – onsite and in the home office. Hybrid events extend the industry experience far beyond the actual trade fair venue and offer new opportunities for networking and customer acquisition.

2. HOW DO PARTICIPANTS BENEFIT?

Digital extensions help ensure optimal trade fair preparations. For example, our interactive hall plan provides a quick overview of all the exhibitors. Before the fair opens, matchmaking tools help arrange appointments between exhibitors and visitors. Online lectures and interviews with experts provide a valuable channel for spreading industry expertise and news beyond the fair itself.

3. WHAT ARE WE LEARNING?

We are continuously developing and refining our portfolio of digital products and platforms to create an extraordinary hybrid trade fair experience for our customers. We are also continuing to integrate new functionalities, products and formats for more added value. Our focus is always on facilitating gatherings of people: onsite, online, and in hybrid formats.

DIGITAL OFFERS

Matchmaking

Find the right answer to a question. Our digital matchmaking brings trade fair visitors together with the right exhibitors.

Streaming

Our conferences are reaching even larger audiences. Experts around the world can now participate directly in streamed content communities.

Communities

Our digital communities are industry platforms that are used before, during and after a trade fair. In these communities – like at it-sa 365 – experts can meet and share ideas.



HYBRID EVENTS



DIGITAL PLATFORM



“Many new digital applications have been added to our trade fairs. These also require technical, organisational and process-related implementation in the company.”

Kristin Schreiner,
Business Analyst



“So much has happened, especially in recent years, and every change presents new opportunities. Many people simply don't know what kinds of digitalisation, IT and technology are essential for each trade fair.”

Marvin Adams,
Head of App & Data



TRANS digital flexible simple FOR MA TION

“The digitalisation of our business processes and the entire digital transformation itself offers enormous development potential for us.”

Andrés Gfall,
Manager Application Development



ONSITE + ONLINE

Digital services and offerings complement the onsite trade fair experience by providing added value for both exhibitors and visitors. While industry experts meet in the exhibition halls, other gatherings are simultaneously taking place on the digital level: Exhibitors and visitors network and make appointments, discuss industry challenges and innovations, and live-stream conferences and forums. Both before and after the trade fair itself, industry communities meet online on their relevant trade fair platform.

The interface between trade fair events and the IT organisation is provided by the Application Development and Data Management department. These colleagues develop new applications for exhibitors and visitors and help advance the company's digitalisation. The focus is always on continuing to professionalise data management.

TASKS

Mobile

We develop mobile-optimised trade fair apps and help shape mobility strategies for the future.

Data Governance

By structuring data, we lay the foundation for qualitative information.

Data Integration

We simplify exchanges via a central data platform and make data available at the right place and the right time.

Digital Sales

We help standardise sales processes and diversify customer contacts by implementing CRM software.

Group IT

We promote international collaboration within the NürnbergMesse Group with our integrated IT infrastructure.

Enterprise Architecture Management

Using EAM, we show the status quo of our IT architecture in relation to our business model and plan future transformations.

Digital Projects

Our expertise supports the implementation of digital projects.

“As a new NürnbergMesse employee, I was really surprised by the innovative concepts the supposedly analogue trade fair company was working with.”

Aysel Majic,
Manager Application Development



A BUSY FALL

“People were so happy to see each other again in our exhibition halls!”

After the ban on physical events ended in the spring, the trade fair year 2022 got off to a late start at the fair venues.

For the first time, most of the trade fairs in Nuremberg took place in the summer and autumn – an absolute novelty given that many international trade fairs are usually held in the winter months.

As a result of this shift in scheduling, exhibitors, visitors, NürnbergMesse employees and our service partners had to be unusually flexible. Suitable summer and autumn dates had to be found and planned with partners and exhibitors, all within a few months. Processes that had been in place for years were rethought – and often reached their limits.

But it was certainly worth the effort: Exhibitors and visitors saw full exhibition halls in the summer and autumn of 2022. The second half of the year was packed with exciting trade fair highlights at EUROGUSS, embedded world, FeuerTrutz, HOLZ-HANDWERK and FENSTERBAU FRONTALE, BIOFACH and VIVANESS, GaLaBau (shown here), HYDROGEN DIALOGUE, POWTECH, FACHPACK, Chillventa, and it-sa.

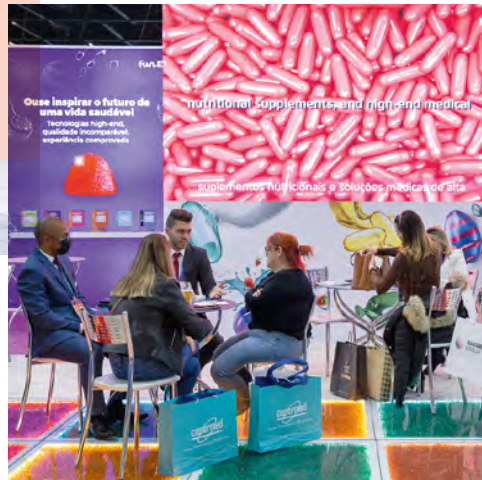
A total of 53 events in the Nuremberg exhibition centre alone – with over 10,000 exhibitors booked on more than 400,000 square meters of exhibition space and roughly 400,000 visitors in the second half of the year – made a major contribution to the company’s business results for 2022. And the large number of participants, even on the shifted dates in the summer and autumn, sent out a clear message: With the pandemic behind us, trade fairs have lost none of their appeal as a marketing tool.

Pet is the most important trade fair for the pet industry in South America.



The NürnbergMesse Brasil team at the premiere of the Haus Decor Show.

FCE Pharma has been showcasing innovations in the cosmetics industry for 25 years.



ESTABLISHED TRADE FAIR PORTFOLIO

NürnbergMesse Brasil's portfolio includes 15 events in the pharmaceutical and cosmetics industries and the laboratory technology and biotechnology, glass technology, pet and veterinary supplies, paints and coatings, and retail sectors. The trade fairs and congresses in São Paulo are focused on key growth sectors in the Brazilian economy.

The Brazilian subsidiary offers exhibitors numerous services for their events, including marketing and communications services as well as booth and stand construction.

NEW VARIETY OF TOPICS

NürnbergMesse Brasil keeps a close eye on trending topics and develops appropriate formats for each industry and customer. Their new C.HOC hybrid event series, for example, is all about blockchain technology, and hydrogen will be the focus of discussions at the Brazilian edition of the HYDROGEN DIALOGUE. The new Haus Decor Show has expanded the existing Expo Revestir trade fair to include interior decoration and design. And the Brazilian Footwear Show has been added to the portfolio to incorporate yet another high-revenue industry.

FEITO NO BRASIL!

Made in Brazil – for Brazil. NürnbergMesse Brasil is a true think tank. With daring and creativity, the employees in São Paulo continue to develop new fair experiences and formats that are optimally tailored to the specific needs of their industries and customers.



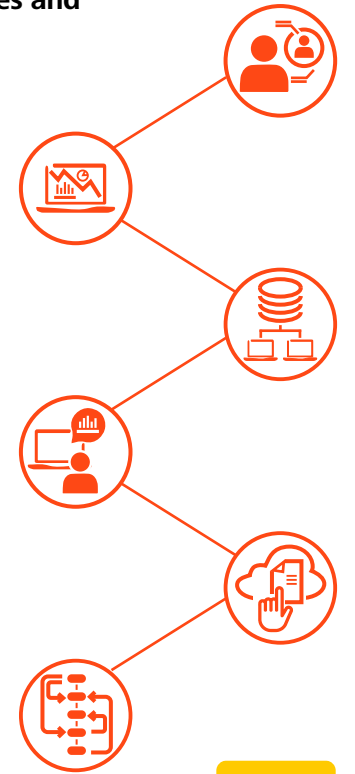
NürnbergMesse Brasil is working with Hiria to develop hybrid event formats.

HYBRID FORMATS AND EVENTS

NürnbergMesse Brasil subsidiary Hiria develops digital event formats and has already become one of the most important organizers of congresses and conferences in the Brazilian market. Its expertise is used to develop and organise a variety of events like the Mountain Bike World Cup and the Catarina Aviation Show.

FROM THE DIGITAL LAB

For the first time, NürnbergMesse Brasil is offering its own app, "Nilab", to conduct market research and generate leads. The app generates a digital business directory using artificial intelligence and by drawing on participation data from its own events as well as general industry data. Offered in either desktop or mobile versions, the app can also be used for networking.



AWWA RE NESS

The events hosted by NürnbergMesse worldwide provide valuable platforms for showcasing the topic of sustainability.

FACTS AND FIGURES

2028

NürnbergMesse is aiming to make its energy supply climate-neutral by 2028.



Sustainable

NürnbergMesse assumes responsibility in many ways: Its events are important platforms for sustainable technologies and are being held in an increasingly sustainable manner. The company aligns its work to the 17 Sustainable Development Goals of the United Nations.



75%

regional procurement established by 2025



50%

vegetarian or vegan food served at Lehrieder Catering

100%

green electricity used at NürnbergMesse



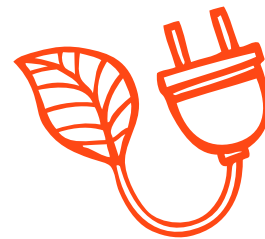
15%

decrease in water consumption and



20%

waste reduction at NürnbergMesse by 2025



3.7 m kWh

of electricity conserved by the energy campaign launched by NürnbergMesse in 2015

2000

more charging stations installed over the next three years



**MAKING
SUSTAINABILITY
A REALITY**



Environmentally friendly packaging is an important issue at the BIOFACH and FACHPACK trade fairs.

“Our events should be global platforms for sustainable innovations.”



GaLaBau presents visions of green urban living spaces.

Organically produced food is no longer a trend, it's a viable alternative for the future.



NürnbergMesse trade fairs and congresses are platforms for showcasing sustainable products and services. They offer exhibitors space to present their innovations and focus on sustainability with special shows and featured themes. Exhibitors have the opportunity to present their sustainable products and services to enthusiastic specialist audiences in Nuremberg and around the world.

BIOFACH
into organic

The leading international trade fair is a pioneer when it comes to sustainability. For more than 20 years, the international organic food industry has been exhibiting in Nuremberg and shaping the sustainable transformation of the food industry – “from field to plate.” With seven branches in Brazil, China, India, Japan, Saudi Arabia, Thailand, and the U.S., the BIOFACH brand stands for certified organic products.

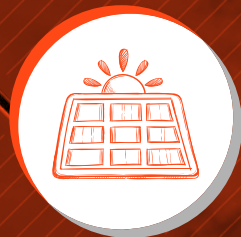

GaLaBau

At GaLaBau, the theme of sustainability was a common thread that ran throughout the event program – or rather, a blue line that guided visitors through the venue to sustainable offerings in 2022. What will the sustainable cities of the future look like? How can “green lungs” be developed in urban areas? Questions like these and more were discussed at GaLaBau 2022.


FACHPACK

Packed in an eco-friendly way or even unpacked? Sustainability is also the focal theme at the European Trade Fair for Packaging, Technology and Processes. Ever-stricter sustainability goals and expanding regulatory changes are stimulating the development of new technologies in areas like mechanical engineering, packaging materials, design, and recycling.

ENERGY AUTONOMOUS SUSTAINABLE



Photovoltaics

Bavaria's most powerful photovoltaic plant supported by the Bavarian government, with a 20-megawatt peak capacity, is being built on the roofs of NürnbergMesse. This will make the company's energy consumption more autonomous and sustainable.



Battery storage

Doubly sustainable: Solar power produced on the exhibition building roofs can be temporarily stored in a 7.7 MWh battery storage unit consisting of used car batteries and then used when the sun isn't shining.



Hydrogen

In a planned second phase, the photovoltaic plant will be supplemented with a hydrogen storage facility. With this addition, NürnbergMesse could achieve over 75% autonomy in its electricity consumption.



Climate neutrality

NürnbergMesse aims to make its energy supply climate-neutral by 2028. Reliance on its own sustainable solar-power generating capacity is the key to this plan.

With the installation of the first of nearly 21,000 photovoltaic modules on the roofs of the exhibition centre in March 2023, NürnbergMesse began work on the first phase of its planned hybrid power plant. When the installation is completed on nine building roofs, NürnbergMesse will be able to generate its own electricity with a 75,000-square-meter solar power plant.

The goal is to ensure a climate-neutral energy supply for NürnbergMesse by 2028. A key role in achieving this is played by the NürnbergMesse hybrid power plant, which consists of a photovoltaic system and battery storage in its initial construction phase. This will enable NürnbergMesse to use as much of the self-produced solar power as possible and reduce peak loads when drawing power from the grid.

But that's not all: In the next expansion phase, photovoltaic modules will be installed on a total of 17 buildings and cover an area of up to 150,000 square meters. When completed, the system will have a total peak output of approximately 20 megawatts, roughly equivalent to the electricity consumption of a town with 20,000 residents.

The heart of the system is an innovative tool known as a "digital twin," which is being used to plan and operate the hybrid power plant. It has calculated the optimal dimensioning of the system components for the exhibition centre and provides smart load management during the system's operation.

"With the hybrid power plant and the exhibition halls designed by Zaha Hadid, we have the most energy-efficient halls and most sustainable energy production!"

Prof. Dr Roland Fleck, CEO of the NürnbergMesse Group

MODULE INSTALLATION AT THE EXHIBITION CENTRE

Along with Bavarian Minister-President Dr Markus Söder, the two Chairmen of the company's Supervisory Board, Bavarian Minister of Finance Albert Füracker, and Nuremberg's Lord Mayor Marcus König, the CEOs of NürnbergMesse Prof. Dr Roland Fleck and Peter Ottmann inaugurated the first photovoltaic modules on the exhibition centre roof.



1st

exhibition company
worldwide with its own
hybrid power plant

>75%

of its electricity needs
will be produced in-house
by NürnbergMesse

20 MWp

goal: Bavaria's
most powerful
photovoltaic system



100% LED POWER

By the summer of 2023, NürnbergMesse will have replaced all the hall lighting in the exhibition centre with energy-saving LED lights. This requires replacing roughly 18 kilometres of fluorescent bulbs.



Lehrieder stresses the importance of sustainability as it caters food and drinks to trade fair guests and employees.

ENVIRONMENTALLY FRIENDLY CATERING

Sustainability is part of the Lehrieder corporate philosophy. NürnbergMesse's catering subsidiary is a Green Globe-certified sustainable company and has been offering the environmentally friendly event catering known as "Green Meetings" since 2011. Lehrieder considers sustainability from three perspectives: ecological, social, and economic.

Ecological: When selecting its foods, Lehrieder's "love of nature" kitchen concept works with local farms and regional partners and gives top priority to regional origins and organic certification. The company uses primarily porcelain dishes for its catering. If disposable tableware has to be used, it's made from renewable raw materials. To prevent as much waste as possible, Lehrieder is constantly expanding its recycling systems.

Social: Lehrieder observes a state-of-the-art equity-based personnel policy and traditionally fills management positions with a high share of women. A highly diverse workforce with representatives of 20 nationalities ensures a refreshing variety in more than just the company's food choices.

Economic: In its day-to-day operations, Lehrieder ensures that its CO₂ footprint is kept as small as possible. This calls for always taking the shortest and most efficient routes on trips. When company vehicles are used, employees pay careful attention to using only the transport capacity that's required. Lehrieder has its own greenhouse gas emissions documented and has been offsetting them through various climate protection projects since 2018. The company has been supporting the Alliance for Development and Climate since 2019.



CONSERVING RESOURCES

To conserve resources, NürnbergMesse will gradually reduce the use of carpets in its trade fair and congress venues over the coming years. All event-related signage will be replaced by the myLocation digital navigation and information system. NürnbergMesse uses only green electricity and is continuously working to reduce its water and energy consumption.



CLIMATE-FRIENDLY ARRIVAL

A truly sustainable trade fair begins with a climate-friendly journey. The direct subway connection between the national rail network and the Nuremberg Exhibition Centre facilitates a relaxed, convenient, and climate-friendly trip. The Deutsche Bahn event ticket allows exhibitors and visitors to travel at reduced rates. For those arriving by electric car, the number of existing charging stations will be expanded by 200 more charging points over the next three years.

THE YEAR 2022

After the COVID-19 restrictions ended, revenue at NürnbergMesse jumped to EUR 257 million in fiscal year 2022.

Onsite plus online: With its new strategy and corporate values, NürnbergMesse is fit for the future.

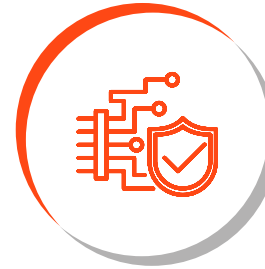
Outlook for 2023: Despite a trade fair year with fewer cyclical events, NürnbergMesse expects to see revenue of over EUR 230 million.

THE PORTFOLIO



Building & Construction

From sustainability to digitalisation: All of the big, future-focused themes in the construction industry can be experienced at the Building & Construction trade fairs.



Electronics & Security

The demands on secure systems are growing as digitalisation expands. In the area of Electronics & Security, we are bundling all the international security expertise and technology megatrends: IT security, automation, and embedded systems.



Process Technology

We organise highly professional technology trade fairs in the field of process technology that are focused on manufacturing technologies and process engineering tailored to your specific industry.



Retail & Consumer Goods

Our Retail & Consumer Goods trade fairs are global meeting places for these industries. Led by the world's leading trade fair for organic food, they stand for certified quality and enjoyment.



Social & Public

Nuremberg is home to important trade fairs focused on social issues and the public sector. The events present best examples for promoting inclusive societies.

New trade fair concepts 2023/2024

BRAZIL Haus Decor Show, São Paulo

CHINA embedded world China, Shanghai

Car Symposium China, Shanghai

Car Battery China/EVTec, Shanghai

GERMANY LEGAL REVOLUTION, Nuremberg

Balance Sheet

Consolidated balance sheet for the fiscal year ended 31 December 2022

NürnbergMesse Group

	31 Dec 2022	31 Dec 2021
	EUR	EUR
ASSETS		
A. Fixed assets		
I. Intangible fixed assets		
1. Software	5,013,725.66	4,277,120.77
2. Event rights	7,205,916.84	9,362,832.07
3. Customer base and other rights	578,660.18	825,333.30
4. Goodwill	10,862,611.95	11,609,490.00
5. Prepayments	822,921.75	766,850.41
	24,483,836.38	26,841,626.55
II. Property, plant and equipment		
1. Land, similar land rights, and buildings including buildings on third-party land	254,650,342.84	269,242,563.16
2. Technical equipment and machinery	9,511,505.16	9,376,573.00
3. Other equipment, operating and office equipment	13,463,291.81	15,254,882.51
4. Prepayments and assets under construction	6,435,636.58	3,702,998.71
	284,060,776.39	297,577,017.38
III. Financial assets		
1. Shares in affiliated companies	185,984.21	210,880.42
2. Equity investments	1,139,377.22	827,377.22
3. Equity investments in associated companies	664,819.54	569,217.50
4. Other loans	1,187,183.29	205,033.53
5. Cooperative shares	7,800.00	7,800.00
	3,185,164.26	1,820,308.67
B. Current assets		
I. Inventory		
1. Raw materials, consumables and supplies	1,798,451.58	1,882,627.71
2. Work in progress and services	2,379,701.71	1,713,540.77
./ Advance payments received	-2,379,701.71	-1,713,540.77
	1,798,451.58	1,882,627.71
II. Receivables and other assets		
1. Trade receivables	9,235,785.60	5,990,244.03
2. Receivables from affiliated companies	368,342.77	184,143.65
› of which with a residual term of more than one year: EUR 62,072.50 (previous year EUR 0.00)		
3. Receivables from companies in which participating interests are held	11,670.80	13,154.33
4. Other assets	9,497,668.74	6,532,908.83
› of which with a residual term of more than one year: EUR 1,215,740.48 (previous year EUR 809,499.29)		
	19,113,467.91	12,720,450.84
III. Cash in hand, bank balances and cheques	46,897,847.85	28,304,538.26
C. Prepaid expenses and deferred charges	2,861,324.76	1,910,855.17
	382,400,869.13	371,057,424.58

	31 Dec 2022	31 Dec 2021
	EUR	EUR
EQUITY AND LIABILITIES		
A. Equity		
I. Subscribed capital	100,204,900.00	100,204,900.00
II. Capital reserves	206,529,299.60	166,529,299.60
III. Revenue reserves	1,249,836.62	1,249,836.62
IV. Difference from currency translation	-4,210,487.96	-3,943,666.71
V. Profit (+) / losses (-) carried forward	-81,403,508.53	-39,372,024.27
VI. Consolidated profit (+) / loss (-) of NürnbergMesse	3,262,634.01	-42,031,484.26
VII. Non-controlling interests	1,058,464.56	908,391.99
	226,691,138.30	183,545,252.97
B. Contribution from silent partners	259,650.00	247,650.00
C. Provisions		
1. Provisions for pensions and similar obligations	6,516,557.35	6,023,374.10
2. Tax provisions	2,090,978.07	2,388,751.34
3. Other provisions	21,038,836.79	18,039,772.80
	29,646,372.21	26,451,898.24
D. Liabilities		
1. Liabilities to banks	72,205,950.87	88,043,812.18
2. Payments received on account for orders	28,553,754.42	40,839,918.70
3. Trade payables	14,841,705.88	12,049,777.79
4. Liabilities to affiliated companies	32,050.11	1,479,844.45
5. Liabilities to shareholders	689,133.59	563,269.88
6. Other liabilities	9,368,284.48	17,703,075.45
› of which from taxes: EUR 1,390,117.36 (previous year EUR 2,469,060.81)		
› of which relating to social security: EUR 151,117.36 (previous year EUR 114,897.85)		
	125,690,879.35	160,679,698.45
E. Deferred tax liabilities	1,363.02	132,924.92
	382,400,869.13	371,057,424.58

Income Statement

Consolidated income statement for the fiscal year 2022

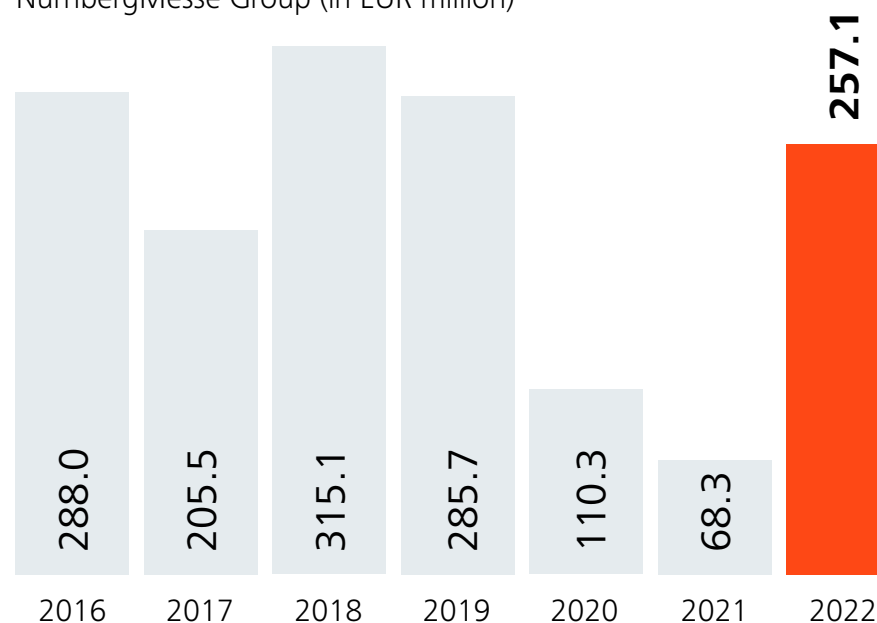
NürnbergMesse Group

	2022 EUR	2021 EUR
1. Sales revenue	257,069,412.70	68,316,724.21
2. Change in stock of work in progress and service	413,020.65	651,913.31
3. Other operating income	4,723,579.62	42,275,794.50
› of which from currency translation: EUR 126,945.40 (previous year: EUR 26,539.43)		
Total 1–3	262,206,012.97	111,244,432.02
4. Event expenses	–131,658,060.77	–36,558,300.05
5. Personnel expenses	–57,737,918.05	–46,006,400.50
a) Wages and salaries: EUR –46,376,246.42 (previous year: EUR –36,106,785.79)		
b) Social security, post-employment, and other employee benefit costs: EUR –11,361,671.63 (previous year EUR –9,482,569.95)		
› of which post-employment: EUR 2,686,826.73 (previous year EUR 2,436,082.51)		
6. Amortisation on intangible assets and depreciation on property, plant and equipment	–26,033,095.16	–34,012,337.65
7. Other operating expenses	–40,754,139.84	–33,201,704.26
› of which from currency translation: EUR 234,599.87 (previous year EUR 207,080.08)		
Total 4–7	–256,183,213.82	–149,778,742.46
Operating result (subtotal)	6,022,799.15	–38,534,310.44
8. Income from equity investments	0.00	–7,125.74
9. Result from associated companies	218,036.06	128,862.25
10. Income from equity investments	37,795.47	222.75
Operating result (total)	6,278,630.68	–38,412,351.18
11. Income from other securities and loans of the financial assets	39,518.72	6,433.85
12. Other interest and similar income	359,409.27	216,914.75
› of which from discounting: EUR 11,087.44 (previous year EUR 5,843.87)		
13. Reversals of write-downs on financial assets	312,000.00	0.00
14. Write-downs on financial assets	0.00	–674,000.00
15. Interest and similar expenses	–1,406,420.88	–1,599,649.47
› of which from compounding: EUR 112,849.03 (previous year EUR 179,585.90)		
Earnings before taxes	5,583,137.79	–40,462,652.05
16. Taxes on income	–129,678.52	–78,443.43
› of which from deferred taxes: EUR 21,458.67 (previous year EUR 21,458.67)		
17. Earnings after income taxes	5,453,459.27	–40,541,095.48
18. Other taxes	–1,869,836.72	–1,843,663.44
19. Consolidated net income (+) /loss (–) for the fiscal year	3,583,622.55	–42,384,758.92
20. Transfer to reserves	0.00	0.00
21. Consolidated net retained profits (+) /net accumulated losses (–)	3,583,622.55	–42,384,758.92
22. Annual profit (+)/loss (–) of non-controlling interests	320,988.54	–353,274.66
23. Consolidated profit (+)/loss (–) of NürnbergMesse	3,262,634.01	–42,031,484.26

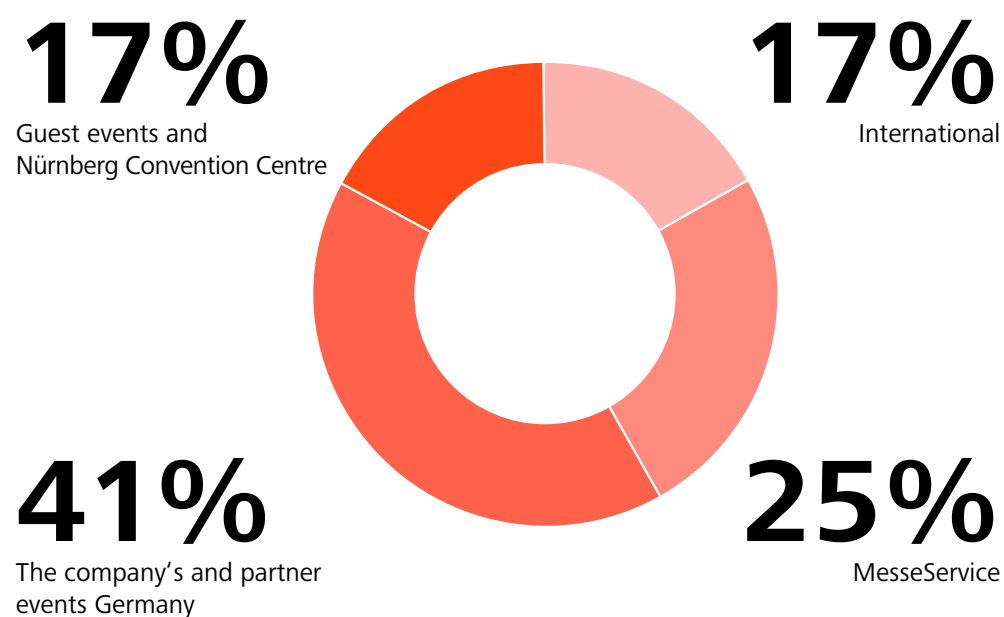
Sales

Sales trend

NürnbergMesse Group (in EUR million)



Shares of consolidated sales



The chart is not part of the certified management report and is intended only for additional illustration.

A brief look at 2022

The 2022 Annual Report and Sustainability Report is again designed in a hybrid format so we can offer you the best of the analogue and digital worlds.

This year you will receive our printed magazine "2022". To meet the needs of the media, we are supplementing this publication with an interactive fiscal year report:

📄 www.nuernbergmesse.de/fiscal-year

The 2022 Annual and Sustainability Report can be accessed online at:

📄 www.nuernbergmesse.de/annual-report



Contact/ Credits

Published by

NürnbergMesse GmbH
Messezentrum
90471 Nuremberg, Germany

T +49 9 11 86 06-0

F +49 9 11 86 06-82 28

info@nuernbergmesse.de

www.nuernbergmesse.de

Legal responsibility for content: Dr Ulf Santjer / Editor: Maximilian Hensel /
Coordination: Beate Blum

No liability is assumed for errors. Subject to change.

Design, layout, realisation

HGB Hamburger Geschäftsberichte GmbH & Co. KG, Hamburg

Printed by

osterchrist druck und medien GmbH, Nuremberg



Photos

Heiko Stahl (Cover, p. 1, 2-3, 12-13, 16-17, 21 right, 24-25) /
Ralf Rödel (p. 4, 23) / Jan Scheutzwow (p. 5) / Leo Barrilari
(p. 14 top right) / Tatyana Kalmatsuy (p. 14 bottom left) /
Ricardo Kleine (p. 14 bottom right) / metamorworks (p. 15) /
Uwe Niklas (p. 20) / Daniel Sax (p. 21 left) / Petmal (p. 22)

All other photos by NürnbergMesse



